

JLT Specialty Risk Consulting Solutions



What makes our offering different?

Our Model

JLT Specialty Limited's (JLT) Risk Consulting solutions combine internal expertise with external strategic partnerships. The benefits to our clients of this approach are:

- Once we have understood our clients' specific risk issues, we are uniquely positioned to create bespoke solutions that best fits with their objectives.
- Our Risk Consulting model focuses on client needs first and then we deliver the best specialist advice.
- We quickly and proactively respond to tackling risk issues that our clients face and we do not have capacity constraints.

Key Highlights

- The breadth of Risk Consulting solutions that we provide supports the insurance procurement process. This helps our clients to maximise policy coverage, optimise retention levels, achieve competitive premiums and improve claims performance.
- We develop innovative solutions and products for our clients.
- We have leading, industry-focused expertise.
- Our consultative approach ensures that we deliver products and advice that is best in class; in other words individual solutions as opposed to 'one size fits all.'

How do we deliver our services?

Our services are always fully aligned with our clients' requirements. Our aim is to deliver an enhanced service or product through our consultative approach.

We deliver our Risk Consulting services across four key disciplines and steps:

Risk Venture

- BrandStretch – White or Green Label Operating Models
- Create Insurance Products and Solutions that generate new revenues to our clients

Risk Advisory

- Retention & Risk Bearing Capacity Analysis/Financial Modeling
- Historic and Legacy Liability Loss Analysis and Review
- Captive Insurance Vehicles – Feasibility, Domicile, Set Up/Manage
- Business Interruption Review/Business Continuity Management (BCM)
- Supply Chain Risk
- Contract Review/Contract Risk Management (Insuring Clauses)
- EPIC (Earnings & Product Integrity Cover)
- Claims Consulting (Echelon)
- Political Risk – World Risk Review and Reporting
- Enterprise Risk Management
- Real Estate Strategic Risk
- Cyber Risk Management
- Risk Profiling and Financial Tolerance including Total Cost of Risk approach
- Quantification of Liabilities and Structured Risk Solutions
- Optimised Retention Strategy/(Re)Insurance Programme Design
- Accurate Values, Correct Basis of Cover, Fit For Purpose BCM Controls
- Supply Chain Resilience and Critical Vulnerabilities Mapped/Quantified
- Improved Insuring Clauses to remove/reduce Risks under Contract
- Non-Damage Business Interruption Coverage with Broad Policy Triggers
- Pre-Loss Claims Certainty, Claims Protocols, Control of Complex Losses
- Enhanced Decision Making – e.g. entering New/Emerging Markets
- Embedded Risk Framework allowing Aligned Risk Appetite and Strategy
- Property and Safety Management Strategies Embedded; Improved Lease and Managing Agent Property Management Agreements
- IT/Communications Security Risk Management

Risk Control

- Property Loss Control surveys
- Quality, Health, Safety & Environmental Risk Management Programmes
- Product Risk, Process Certification and Quality Accreditation
- Physical Asset Valuation
- Engineering Inspection Services
- Motor Fleet Risk Management
- Manage/Mitigate Property Risk Exposures
- Embed Safe Working Practices, reduce Employee Injury and Absenteeism, improve Environmental Liability Protections and Controls
- Improved Quality Assurance/Control, Improved Fault Diagnosis/Product Traceability
- Accurate Insured Values, Wider Policy Coverage, Improved Claims Certainty
- Safety and Regulatory Compliance
- Accident Reduction, Improved Driver Welfare, Reduced Fuel Costs

Risk Administration

- Renewal Data Collection and Analysis
- Improve Disclosure Requirements to Insurers. Align Risk Information with Insurance Pricing and Coverage drivers
- Management of Risk and Insurance Communications
- Utilise our Technology Systems to help clients
- Global Captive Premium Administration
- Control of Captive Premiums – Allocation and Reconciliation
- Third Party Administer Stewardship Management
- Review of TPA organisations to ensure they are Fit For Purpose
- Insurance Scheme Administration
- Insurance Scheme Administration Control

Find out more about Risk Consulting...

Risk Venture	Contact	E-mail	Telephone
BrandStretch and Affinity – White and Green Label Operating Models	John White Kerry McKay	john_white@jltgroup.com kerry_mckay@jltgroup.com	020 7558 3338 020 7558 3281

Risk Advisory

Risk Retention, Actuarial Analysis and Financial Modelling	Anco Accordi Lucy Billany	anco_accordi@jltgroup.com lucy_billany@jltgroup.com	020 7528 4056 020 7558 3804
Total Cost of Risk Analysis	Samantha Kilpatrick	samantha_kilpatrick@jltgroup.com	020 7558 3276
Historic or Legacy Liabilities Loss Analysis and Structured Risk Solutions	Samantha Kilpatrick	samantha_kilpatrick@jltgroup.com	020 7558 3276
Captive Feasibility, Set Up and Management	Samantha Kilpatrick	samantha_kilpatrick@jltgroup.com	020 7558 3276
Business Interruption Review	Tim Cracknell	tim_cracknell@jltgroup.com	020 7558 3941
Business Continuity Management – Development & Rehearsals	Tim Cracknell	tim_cracknell@jltgroup.com	020 7558 3941
Contract Review/Contract Risk Management (Insuring Clauses)	Graham Terrell	graham_terrell@jltgroup.com	020 7528 4089
Non-Damage Business Interruption (EPIC – Earning and Product Integrity Cover)	Samantha Kilpatrick	samantha_kilpatrick@jltgroup.com	020 7558 3276
Supply Chain Risk Assessment, SCAIRtm , SCIMITARtm	Tim Cracknell	tim_cracknell@jltgroup.com	020 7558 3941
Enterprise Risk Management	John White Michelle Mason	john_white@jltgroup.com michelle_mason@jltgroup.com	020 7558 3338 020 7558 3785
Real Estate Strategic Risk (Property Risk and Safety Management) and Lease, Contract and Managing Agent Property Agreements Review	John Searing	john_searing@jltgroup.com	020 7528 4557
Political Risk – World Risk Review and Political Risk Reports/Consultancy	Elizabeth Stephens	elizabeth_stephens@jltgroup.com	020 7528 4312
Echelon Claims Consultants – Major/Complex Loss and Pre-Loss Claims Certainty	Candy Holland	candy_holland@echeloncl.com	020 7558 3230
Compliance Programmes, Legal, Ethics and Corporate Governance	John White	john_white@jltgroup.com	020 7558 3338

Risk Control

Property Loss Control Surveys	Kerry McKay	kerry_mckay@jltgroup.com	020 7558 3281
Physical Asset Valuation	Samantha Kilpatrick	samantha_kilpatrick@jltgroup.com	020 7558 3276
Engineering Inspection Services – All Plant	Kerry McKay	kerry_mckay@jltgroup.com	020 7558 3281
Quality, Health, Safety and Environmental Risk Programmes	Kerry McKay Jamie Fitzroy Rod Meadows	kerry_mckay@jltgroup.com jamie_fitzroy@jltgroup.com rod_meadows@jltgroup.com	020 7558 3281 07717 515 986 07920 665 013
Product Risk, Process Certification and Quality Accreditation Assessment	Kerry McKay	kerry_mckay@jltgroup.com	020 7558 3281
Motor Fleet Risk Management including Telematic Fuel Reduction Controls	Kerry McKay	kerry_mckay@jltgroup.com	020 7558 3281

Risk Administration

Risk and Renewal Data Collection, Analysis and Management of Risk and Insurance Communications	Karen Gorman Tracey Clayton	karen_gorman@jltgroup.com tracey_clayton@jltgroup.com	020 7558 3414 020 7558 3786
Global Captive Premium Administration and TPA Stewardship Management	Karen Gorman Tracey Clayton	karen_gorman@jltgroup.com tracey_clayton@jltgroup.com	020 7558 3414 020 7558 3786
Insurance Scheme Administration	Karen Gorman Tracey Clayton	karen_gorman@jltgroup.com tracey_clayton@jltgroup.com	020 7558 3414 020 7558 3786

Our Risk Consulting Solutions

We are able to help our clients manage a range of risks from core operational and tactical to strategic or opportunistic risks.

We operate a model that delivers tailored risk solutions. By combining internal expertise with external strategic partnerships, we can provide our clients with a one-stop shop. Whatever risk issues are causing our clients concern, we can resolve them through a creative, responsive and flexible approach.



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